

# Nicholas Robert Lovesee

**Overview:** More than 17 years of Congressional, legislative, and government affairs experience, with 8 years working specifically on energy, climate, infrastructure, & transportation issues.

## Work Experience:

**Director of Policy** – *Native American Finance Officers Association (NAFOA)*, Washington, D.C., June 2021 to Present

- Drafted testimony and staffed Congressional events, including hearings with House Energy & Commerce Committee.
- Ran legislative/government policy and contacts network for one of the largest Native American associations in the U.S., with over 140 member tribes.
  - Worked on variety of topics, including energy, tax, finance, community development, technology, climate, and more. Drafted legislative text for major legislation, including the IRA, Build Back Better Act, and Infrastructure legislation.
  - Coordinated government and federal affairs presenters, including Cabinet-level speakers, for twice annual NAFOA Conference.
- Spoke at Native American energy conferences and business development events.
- Hosted energy and economic development seminars involving Depts of Energy, Treasury, Commerce, and Interior, as well as private consultants and professionals working in finance and banking.
- Handled tracking and member outreach for COVID legislation and funding sources, such as CARES, ARPA, and IRA.
- Drafted legislations and planned legislative strategy on variety of topics, which include: energy, tax policy, business development and diversification, financing, broadband, and land use/water rights.
- Planned, prepared, and completed webinars with different federal departments, including Energy, Treasury, Interior, and Commerce, as well as with Congressional Members and staff.
- Addressed association member needs, communicated government/legislative activity, planned outreach for policy topics, and helped ensure member satisfaction.
- Worked with the Administration and stakeholders on drafting of regulations, rulemaking, and grant-writing.

**Senior Policy Analyst & Legislative Researcher** – *Eni SpA*, Washington, D.C., June 2016 to April 2021

- Only registered lobbyist for Eni SpA, helped open the Washington Representative Office in June 2016 and worked to build Congressional/Government Relations contacts, strategy, and reputation from zero.
  - Promoted from Legislative Researcher to Senior Policy Analyst in July 2020.
- Managed portfolio that contained energy, infrastructure, and international affairs topics, including:
  - Climate Change – Worked on lawsuits dealing with climate change involving either Eni and other energy companies. Monitored and helped develop different climate & GHG emissions reduction proposals from both public and private sectors, including those from advocacy groups, industry associations, and other stakeholders. Helped develop Eni's internal climate policy & emissions reduction goals, one of the most progressive plans by any global energy company.
  - Infrastructure – Worked on different legislation including GREEN Act, CLEAN Future Act, Moving Forward Act, COVID stimulus legislation, NDAA, & appropriations. Helped develop policy recommendations and business/market analysis.
  - Transportation – Drafted outreach memos and white papers on Renewable Fuel Standard. Worked on road funding proposals (including Highway Trust Fund & excise taxes), LNG by rail regulations for Administration, and oil & gas pipeline policy.
  - Renewables – Production Tax Credits & Investment Tax Credits; policy at state & federal levels; deployment of new facilities & infrastructure; government and private R&D; and energy transition legislation/policy.
  - Fossil Fuels – Tax subsidies; land leasing, sale, and use; 45Q tax credit for Carbon Capture infrastructure and deployment; and international affairs focusing on sanctions, Russia, Iran, and Venezuela.
  - Biofuels – Renewable Fuel Standard; feedstock & industry infrastructure; and agricultural policy.
  - Utilities Infrastructure – Outreach on state-level regarding renewable energy infrastructure deployment and regulatory policy.
- Ran company government relations projects from start to completion, drafted business plans, & drafted papers on federal/state policy impacts and political risk.
  - Commented on political viability & risk assessment of different company projects/objectives.
  - Wrote business recommendations based upon Congressional/government policies.

- Built & maintained a network of contacts, both among Congressional Members, Administration, and related staff as well as other lobbyists, advocates, & stakeholders.
  - Connected with “think tank” organizations like CSIS and Atlantic Council.
  - Created relationships with other industry companies, GR professionals, advocates, and associations.
- Successfully drafted & implemented legislative language and ran advocacy campaigns.
  - Monitored Congressional hearings, recommended legislative language to Congressional offices, wrote Member hearings questions & statements, and planned all U.S. legislative/government outreach for company.
- Drafted policy memos/recommendations, gave company internal briefings/educational events, and maintained two weekly update-newsletters for internal company use.
- Managed state-level government affairs outreach and monitoring.
  - Actively monitored legislation in 12 different states, provided technical/business information to state Executive offices, and led outreach with several state legislatures where Eni had business activities.
- Supervised & trained graduate-level interns and entry-level staff in government affairs activities and skills.

**Legislative Director** – *Association of Community Tribal Schools (ACTS)*, Washington, D.C., September 2012 to May 2016

- Directed government affairs activities for ACTS, including:
  - Successfully drafted & passed legislative language for Native American education-related topics for nationwide association through Appropriations.
  - Helped oversee enactment of funding increases for Indian Student Equalization Program (ISEP) & school construction.
  - Conducted legislative & statutory research and wrote memos on policy impacts.
  - Maintained network of nationwide association contacts between school, Administration, and Congressional officials and other outside stakeholders.

**Project Manager** – *Columbia Books & Informational Services*, Bethesda, MD, January – September, 2012

- Responsible for Government Relations and Association Tax & Law material including content for the Lobbyist Compliance Program and articles for Association TRENDS website and magazine.
- Managed production of two major in-print products:
  - Congressional Communications Report, 2012 study that received feedback from thousands of GR and Hill staff on their Congressional communications experiences.
  - Congressional Compliance Handbook, book outlining rules, regulations, and procedures resulting from 2007 HLOGA (Congressional ethics) legislation.

**Lobbyist** – *Choctaw Nation of Oklahoma*, Washington, D.C., June 2006 – December 2011

- Lobbyist for the 3rd largest Native American tribe in the US, handled government contracts, land use, Trust, education, housing, roads, health, census, and other general issues.
  - Worked on Tribal roads, business, & energy development programs, including TTP & IRR.
  - Helped drafted legislative proposals for Native American energy business developments and programs.
- Researched and drafted legislation, ads and press releases, Congressional testimony & speeches, and other materials.
  - Drafted media & print ads that appeared in major Hill publications.
- Handled all topics and issues related to National Johnson O’Malley Education Program, gave nationwide keynote speeches on Johnson O’Malley and the political process.
- Worked on passage of Code Talkers Recognition Act (P.L 110-420) by formulating strategy, soliciting co-sponsors, and running 600+ meetings with Congressional Members & staff.

## **Education:**

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**University of Maryland University College**, Adelphi, MD, 2004 - 2006

- Graduated Cum Laude, B.S. in Business & Member of Alpha Sigma Lambda honors society, Tau chapter

**Montgomery College**, Rockville, MD, 2002 - 2004

- Graduated with an A.A. in General Studies
- Member of Phi Theta Kappa honors society, Montgomery Scholars honors program, and Macklin Business Institute
- Volunteer with Scholar Program since 2015